Mean conversation times and standard deviations for each of the treatment conditions are shown in Table 1. The two-factor analysis of variance showed a significant main effect for attractiveness, *F*(1, 24) = 10.14, *p* = .004, *η2* = 0.297; a significant main effect for approach,   
*F*(2, 24) = 107.66, *p* < .001, *η2* = 0.900; and a significant interaction between attractiveness and approach, *F*(2, 24) = 8.47, *p* = .002, *η2* = 0.414. To follow up on the significant interaction, a simple main effects analysis was conducted at each level of approach. As displayed in Figure 1, a significant difference in conversation times for attractive vs. unattractive confederate was found for the conversation only approach. Conversation times for attractive vs. unattractive confederate times showed no significant difference for the humor and pick-up line approaches.

**Table 1** *Conversation Times across Approach Conditions*

**Type of Approach**

Conversation Humor Pick-up Line

**Attractive** *M* = 41.60 *M* = 48.00 *M* = 2.40

*SD* = 9.07 *SD* = 8.66 *SD* = 1.14

**Unattractive** *M* = 18.80 *M* = 46.80 *M* = 2.20

*SD* = 6.54 *SD* = 9.26 *SD* = 1.30

**Figure 1** *Conversation Times for Attractiveness and Approach Conditions*

